## **Marketing Plan October 2025-September 2026**

Account Number
Starting Account Amount

2080-753.00-900.013

Starting Account Amount \$275,000.00

Category Marketing & Advertising	Description	Pending	Justification
TV		\$54,940.00	
			Station is rated number 1 in our area among news station. They reach the
GENP	ABC 12 -TV Advertising (Halloween, Christmas, Asst. Special Events)	\$15,000	geographic and demographic markets that we serve.
GENP	Townsquare Media (Ignite Streaming TV)	\$34,000.00	Audience Targeted Streaming TV Ads, YouTube and Page Takeovers
GENP	Michigan Travel TV Commecial (12 Months)	\$5,940.00	Tv Commericals played at 14 Rest stop/Welcome Centers across Michigan
Print Ads		\$14,400.00	
GENP	Explore Flint & Genesee Ad	\$2,000.00	
	Michigan Trails	\$1,000.00	
			This is a seasonal (summer) magazine that lists hotspots and things to do in
GENP	Crossroads Village Ad and membership to MichiganFun.com	\$1,300.00	Michigan, with the membership we can list all parks events on their website.
GENP	Halloween Ghosts & Goodies ads in The View local Newspapers (Local Genesee County Cities)		These newspapers are local papers that reach the cities and townships in Genesee County
GENP	The View Papers Christmas ad	\$2,000.00	
GENP	The View Papers Summer General Parks ads	\$1,500.00	
GENP	General Local Publications	\$4,100.00	
<b>Brochures &amp; Printing</b>		\$11,500.00	
BRO	Halloween & Christmas rack card print 10k Halloween 20k Christmas	\$2,500.00	
BRO	Wolverine (3000) and boat launch rack cards (1500)	\$1,000.00	
BRO	Reprint/Restock Flyers and Brochures	\$7,000.00	
BRO	Miscellaneous Flyer/Report/Form Printing	\$1,000.00	
Signs		\$5,000.00	
GENP	Production of new signs temporary and/or permanent	\$5,000.00	
Radio		\$40,900.00	

GENP GENP GENP GENP GENP Website Maintenance	Townsquare Media Hiring, Summer, Halloween, LNO and Christmas 103.9 the Fox Year long Hourly Sponsorship WFLT (Hiring, Summer, Halloween, LNO and Christmas) 103.9 The Fox Live remote on Thanksgiving to talk about Christmas Misc. Additional Radio spots for new events as they come up	Chosen because of reach and demographics of listeners as well as Neilson station ratings for top listened stations in our area. CARS108 is also listened to in many \$21,500.00 public offices and store settings increasing reach further.  \$11,000.00 \$4,000.00 Plus 5-4packs tickets for giveaway value \$200 \$800.00 Live Broadcast from the Mounds (moundsgiving) \$3,600.00 \$12,000.00
MAINT	TOG LocalHop (1 year)	\$12,000.00
Digital Advertising	100 Localitop (1 year)	\$51,000.00
	TOG LocalHop (12 Months) (additional digital, new options)	\$48,000.00 \$3,000.00 to utilize digital Geofencing/ boost postsfor events TBD
Billboards/Digital Signs/Bus Wraps		\$21,150.00
	DDA Digital Sign (12 months)	\$3,150.00 Located on Saginaw St. Downtown Flint in the Flat Lot
	Alex's 101 Digital Billboard (12 Months)	\$13,000.00 Located on I-75 at Grange Hall Rd.
	Misc. Additional Billboard opportunities as they come up	\$5,000.00
Local sponsorships		\$7,500.00
GENP GENP GENP GENP GENP	Veterans Fundraiser ad (september) McCree Theatre Sponsorship (February) Sloan Auto Fair Food Bank of Eastern Michigan (Empty Bowls) Other small local sponsorships as they arise and fit	\$750.00 based on the local group and audience they \$1,000.00 \$1,000.00 \$1,000.00 \$3,750.00
Software		\$8,450.00
	ADA compliance for the website Campaign Monitor Email software Oct-Sep Adobe Suite Dropbox	\$1,500.00 accessibe \$4,800.00 \$2,000.00 \$150.00
Miscellaneous		\$30,160.00
GENP GENP GENP GENP GENP GENP GENP GENP	Swag items for giveaways and outreach LNO 2025 supplies Family Fun Guide, Design, Printing and Distribution Signage and Banners MDOT Exit Signs for Wolverine Campground Misc expenses /unaccounted items	\$3,100.00 \$560.00 \$14,000.00 \$4,000.00 \$3,000.00 \$5,500.00 \$14,000.00
	Research and Development	\$4,000.00

Misc. Programming/Entertainment  Marketing	\$4,000.00 \$6,000.00
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Marketing Budget	\$275,000.00
Less Marketing 2080-753.00-900.013	\$266,550.00
Less Software 2080-753.00-933.001	\$8,450