



Best and Final Offer, 01.14.26

Microsoft 365 Licensing, ITB #25-463

Presented to: Genesee County

Date: January 14, 2026

Confidentiality Statement

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Thank you for the opportunity to provide a Best and Final Offer for our proposal to serve as your Microsoft 365 Licensing vendor. Please do not hesitate to continue to reach out to us if you and your team would like additional information. We would be happy to connect with you via a Teams call, where you can meet your Crayon team and explore the expertise, value, and partnership we bring to you.

County is tax exempt for the purchases

Equipment Description	Quantity	Unit Price for Equipment	Total Price
G5 Licenses	1327	\$ 605.23	\$ 803,140.21
Project	5	\$ 270.76	\$ 1,353.80
Visio	10	\$ 135.38	\$ 1,353.80
Teams Room Pro	35	\$ 424.72	\$ 14,865.20
Windows Server Datacenter Core 2 pack	144	\$ 137.55	\$ 19,807.20
Windows Server Standard Core 2 pack	152	\$ 21.12	\$ 3,210.24
SQL Core Licenses 2 pack	22	\$ 640.46	\$ 14,090.12
Grand Total (Annual)			\$ 857,820.57