

From: [Warning, Gregory](#)
To: [Estell, Michelle](#); [Snyder, Brad](#)
Subject: Health Computer List (Note: Pricing)
Date: Tuesday, February 24, 2026 1:51:19 PM
Attachments: [image002.png](#)
[image007.png](#)
[Copy of Health InvWorkstations 2025 - Tonya edits.xlsx](#)

As always, we can discuss.

Please see attached the updated Health computer list. We asked Vanessa for a current payroll listing of Health employees and matched up to what our records showed. There are notes in some columns, but the column to focus on is Column N. Anything in that beige-ish color is an older computer, no matter what the warranty date is. Some machines were purchased with a one year warranty date vs others with a 4 year warranty.

We have matched up machines to names. There are a handful below, we are relatively sure are in Health somewhere, but may not be with the person it was given to.

Pricing:

Dell has changed their price quoting to only last for 14days instead of 30days. They have also re-org'd and have admitted they will be less responsive.

Pricing has gone up, because of AI, 20% from December to January and then another 20% from January to February. You will need a docking station along with any new laptop.

Pricing is only held with a quote and then again only for 14days. We put in a big order through the BOC and padded our price by 20% just to break even. I know some departments need a 2in1, but it is less money to go with the standard laptop.

Current approximate pricing is:

Standard laptop: **\$1,355.00**

Docking station: **\$125.00**

2in1 (Yoga Replacement): **\$1,708.00** (We haven't ordered since December, so this is a 40% markup price estimate).

Thank you

Greg

Greg Warning
End User Computing Manager

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From: Wilcox, Mark <MWilcox@geneseecountymi.gov>
Sent: Tuesday, February 24, 2026 11:02 AM
To: Warning, Gregory <GWarning@geneseecountymi.gov>
Subject: RE: Warning, Gregory shared "Health InvWorkstations 2025" with you

Here's the updated spreadsheet. Also, I gave Skylar MD202758 for him to recycle and below are the laptops I'm still trying to locate.

MD202403
MD200365
MD201388
MD201432
MD201410
MD200727
MD203046

Mark Wilcox

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