



Genesee County

Staff Report

Genesee County
Administration Building
324 S. Saginaw St.
Flint, MI 48502

File #: RES-2025-1438

Agenda Date: 4/23/2025

Agenda #: 11.

To: Dale K. Weighill, Governmental Operations Committee Chairperson

From: Sheriff Christopher R. Swanson

RE: Approval of a five-year agreement between Genesee County and Vitalcore Health Strategies, in the total amount of \$30,798,819.21, to provide health care services at Genesee County's Jail

BOARD ACTION REQUESTED:

Approval to enter into an agreement between the Genesee County Sheriff's Office and Vitalcore Health Strategies., to provide health care at the Genesee County Jail.

BACKGROUND:

On January 31, 2025, the current inmate medical provider for the Genesee County Jail, Advance Correctional Healthcare (ACH), exercised the 120-day termination clause in their contract. In response to this development, the Sheriff's Office, in coordination with Purchasing and Risk Management, initiated the solicitation of a Request for Proposal (RFP) to secure a new provider for inmate medical and mental health services. After thoroughly reviewing all submitted proposals, the Sheriff's Office recommends awarding the contract to Vitalcore Health Strategies. Their proposal comprehensively addresses both medical and mental health treatment needs. Vitalcore has assured the Sheriff's Office that, should they be awarded the contract, they will be able to begin providing services on June 1, 2025, ensuring there is no disruption in healthcare coverage for the inmates.

DISCUSSION:

The contract with Vitalcore Health Strategies is a five-year agreement with a built-in annual increase of 4%. Vitalcore Health Strategies is one of the nation's leading providers of correctional healthcare services. They currently operate in seven counties across the state of Michigan. The review team conducted site visits and interviews with representatives from all seven counties, and we received no negative feedback. Based on these evaluations, the team is confident in Vitalcore's ability to deliver high-quality care. Additionally, the Vitalcore team has assured the Sheriff's Office that they will conduct interviews with all current staff members to facilitate a smooth transition and ensure continuity of services. The contract shall be subject to Corporation Counsel's approval along with VitalCore's submission of required insurance naming the County as additional insured.

IMPACT ON HUMAN RESOURCES:

None.

IMPACT ON BUDGET:

See the attached budget amendment for the remainder of FYE 2025.

IMPACT ON FACILITIES:

None

IMPACT ON TECHNOLOGY:

Assist in integrating Vitalcore's computers to WiFi.

CONFORMITY TO COUNTY PRIORITIES:

This will help the Sheriff's Office to provide a healthy, livable, & safe community by ensuring inmates receive the appropriate medical care.

TO THE HONORABLE CHAIRPERSON AND MEMBERS OF THE GENESEE COUNTY BOARD OF COMMISSIONERS, GENESEE COUNTY, MICHIGAN

LADIES AND GENTLEMEN:

BE IT RESOLVED, by this Board of County Commissioners of Genesee County, Michigan, that the request by the Office of Genesee County Sheriff to authorize entering into a contract between Genesee County and Vitalcore Health Strategies, whereby the contactor will provide inmate healthcare services inside of the County Jail for a term commencing June 1, 2025, through September 30, 2030, based on the following annual allocation: June 1, 2025, through September 30, 2025, at a cost not to exceed \$1,806,717.64; October 1, 2025, through September 30, 2026, at a cost not to exceed \$5,420,152.91 pending adoption of the 2025/2026 budget; October 1, 2026, through September 30, 2027, at a cost not to exceed \$5,551,539.66 pending adoption of 2026/2027 budget; October 1, 2027, through September 30, 2028, at a cost not to exceed \$5,773,201.24 pending adoption of the 2027/2028 budget; October 1, 2028, through September 30, 2029, at a cost not to exceed \$6,003,729.29 pending adoption of the 2028/2029 budget; and October 1, 2029, through September 30, 2030, at a cost not to exceed \$6,243,478.47 pending adoption of the 2029/2030 budget, for a total aggregate cost for the five-year period not to exceed \$30,798,819.21 to be paid from accounts 1010-351.00-835.003 and 2230-255.01-872.037, is approved (a copy of the memorandum request and supporting documents being on file with the official records of the April 16, 2025 meeting of the Governmental Operations Committee of this Board), the Chairperson of this Board is authorized to execute the contract after final approval from Corporation Counsel, and the Chief Financial Officer is directed to record the attached budget amendment.