



Pricing Proposal
Quotation #: 27208699
Created On: 2/24/2026
Valid Until: 4/25/2026

MI-County of Genesee

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All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Falcon Complete Next-Gen MDR CrowdStrike - Part#: FC.CS.SOLN.FLEX Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Coverage Term: 4/26/2026 – 4/25/2027 Note: approximately \$177,000 (68%) discounted off list price	1400	\$66.65	\$93,310.00
2 Threat Graph Standard CrowdStrike - Part#: CS.TG.STD Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Coverage Term: 4/26/2026 – 4/25/2027	1400	\$0.00	\$0.00
3 Insight CrowdStrike - Part#: CS.INSIGHTB.SOLN Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Coverage Term: 4/26/2026 – 4/25/2027	1400	\$0.00	\$0.00
4 Prevent CrowdStrike - Part#: CS.PREVENTB.SOLN Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Coverage Term: 4/26/2026 – 4/25/2027	1400	\$0.00	\$0.00
5 Discover CrowdStrike - Part#: CS.DISCB.SOLN Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Coverage Term: 4/26/2026 – 4/25/2027	1400	\$0.00	\$0.00
6 Falcon Complete Subscription CrowdStrike - Part#: CS.FALCOMPS.SVC Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	1400	\$0.00	\$0.00

7	Falcon Device Control CrowdStrike - Part#: CS.DEVICE.SOLN Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Coverage Term: 4/26/2026 – 4/25/2027 Note: approximately \$7,000 (71%) discounted off list price	1400	\$2.37	\$3,318.00
8	Falcon Adversary OverWatch Endpoint CrowdStrike - Part#: CS.AOW.SVC Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Coverage Term: 4/26/2026 – 4/25/2027	1400	\$0.00	\$0.00
9	Falcon Complete: Complimentary CID CrowdStrike - Part#: CS.FALCOMPONBC.SOLN Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Coverage Term: 4/26/2026 – 4/25/2027	1	\$0.00	\$0.00
10	Identity Threat Protection Complete Bundle CrowdStrike - Part#: CS.ITPC.SOLN Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Coverage Term: 4/26/2026 – 4/25/2027 Note: approximately \$86,000 (76%) discounted off list price	1282	\$23.65	\$30,319.30
11	Identity Threat Protection (Accounts) CrowdStrike - Part#: CS.ITP.SOLN Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Coverage Term: 4/26/2026 – 4/25/2027	1282	\$0.00	\$0.00
12	Identity Threat Protection Complete Upgrade (Accounts) CrowdStrike - Part#: CS.ITPCU.SOLN Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Coverage Term: 4/26/2026 – 4/25/2027	1282	\$0.00	\$0.00
13	Falcon Exposure Management Upgrade CrowdStrike - Part#: CS.EXPOMANUP.SOLN Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Coverage Term: 4/26/2026 – 4/25/2027 Note: approximately \$48,000 (82%) discounted off list price	1400	\$8.28	\$11,592.00
14	Falcon Next-Gen SIEM Additional Ingestion (GB) CrowdStrike - Part#: CS.NGSIEMG.SOLN Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Coverage Term: 4/26/2026 – 4/25/2027 Note: approximately \$62,000 (72%) discounted off list price	50	\$529.87	\$26,493.50
15	Falcon Next-Gen SIEM 180 Day Retention (GB) CrowdStrike - Part#: CS.NGSIEM180D.SOLN Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Coverage Term: 4/26/2026 – 4/25/2027 Note: approximately \$5,000 (60%) discounted off list price	60	\$69.78	\$4,186.80

16	Falcon Complete Next-Gen SIEM Upgrade (GB) CrowdStrike - Part#: CS.NGSIEMC.SOLN Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Coverage Term: 4/26/2026 – 4/25/2027 Note: approximately \$76,000 (74%) discounted off list price	60	\$494.39	\$29,663.40
17	Falcon Search Retention - 180 days CrowdStrike - Part#: CS.FSR.180.SOLN Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Coverage Term: 4/26/2026 – 4/25/2027 Note: approximately \$35,000 (72%) discounted off list price	1400	\$10.64	\$14,896.00
18	Express Support CrowdStrike - Part#: RR.HOS.ENT.EXPS Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Coverage Term: 4/26/2026 – 4/25/2027 Note: approximately \$600 (4%) discounted off list price	1	\$14,589.73	\$14,589.73
19	Falcon Firewall Management CrowdStrike - Part#: CS.FIREWALL.SOLN Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Coverage Term: 4/26/2026 – 4/25/2027 Note: approximately \$5,000 (56%) discounted off list price	1400	\$3.55	\$4,970.00
			Total	\$233,338.73

Additional Comments

Pricing is subject to change based on OEM and Distribution pricing changes

This CrowdStrike order is non-cancellable and non-refundable

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The following bullets apply to all CrowdStrike items on this quote:

Your use of the products and services is governed by the end user terms and conditions located at:

<https://www.crowdstrike.com/terms-conditions> unless you and CrowdStrike have otherwise executed a different agreement

For the avoidance of doubt, SHI is not a party to the OEM Agreement, nor responsible for any terms of the OEM Agreement

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The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under

that applicable line item.