



Pricing Proposal  
Quotation #: 26028674  
Created On: Apr-02-2025  
Valid Until: Apr-25-2025

## MI-County of Genesee

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## Senior Inside Account Manager

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All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	Falcon Complete Flex (Commercial or EU) CrowdStrike - Part#: FC.CS.SOLN.FLEX Contract Name: Michigan Master Computing Program Contract (Software Only) Contract #: 071B6600113 Coverage Term: Apr-26-2025 – Apr-25-2026	1400	\$62.22	\$87,108.00
2	Threat Graph Standard CrowdStrike - Part#: CS.TG.STD Contract Name: Michigan Master Computing Program Contract (Software Only) Contract #: 071B6600113 Coverage Term: Apr-26-2025 – Apr-25-2026	1400	\$0.00	\$0.00
3	Insight CrowdStrike - Part#: CS.INSIGHTB.SOLN Contract Name: Michigan Master Computing Program Contract (Software Only) Contract #: 071B6600113 Coverage Term: Apr-26-2025 – Apr-25-2026	1400	\$0.00	\$0.00
4	Prevent CrowdStrike - Part#: CS.PREVENTB.SOLN Contract Name: Michigan Master Computing Program Contract (Software Only) Contract #: 071B6600113 Coverage Term: Apr-26-2025 – Apr-25-2026	1400	\$0.00	\$0.00
5	Discover CrowdStrike - Part#: CS.DISCB.SOLN Contract Name: Michigan Master Computing Program Contract (Software Only) Contract #: 071B6600113 Coverage Term: Apr-26-2025 – Apr-25-2026	1400	\$0.00	\$0.00
6	Falcon Complete Subscription CrowdStrike - Part#: CS.FALCOMPS.SVC Contract Name: Michigan Master Computing Program Contract (Software Only) Contract #: 071B6600113 Coverage Term: Apr-26-2025 – Apr-25-2026	1400	\$0.00	\$0.00
7	Falcon Device Control	1400	\$2.22	\$3,108.00

CrowdStrike - Part#: CS.DEVICE.SOLN  
Contract Name: Michigan Master Computing Program Contract (Software Only)  
Contract #: 071B6600113  
Coverage Term: Apr-26-2025 – Apr-25-2026

8	Falcon Firewall Management CrowdStrike - Part#: CS.FIREWALL.SOLN.MSSP Contract Name: Michigan Master Computing Program Contract (Software Only) Contract #: 071B6600113 Coverage Term: Apr-26-2025 – Apr-25-2026	1400	\$3.33	\$4,662.00
9	Falcon Adversary OverWatch Endpoint CrowdStrike - Part#: CS.AOW.SVC Contract Name: Michigan Master Computing Program Contract (Software Only) Contract #: 071B6600113 Coverage Term: Apr-26-2025 – Apr-25-2026	1400	\$0.00	\$0.00
10	Falcon Complete: Complimentary CID CrowdStrike - Part#: CS.FALCOMPONBC.SOLN Contract Name: Michigan Master Computing Program Contract (Software Only) Contract #: 071B6600113 Coverage Term: Apr-26-2025 – Apr-25-2026	1	\$0.00	\$0.00
11	Identity Threat Protection Complete Bundle CrowdStrike - Part#: CS.ITPC.SOLN Contract Name: Michigan Master Computing Program Contract (Software Only) Contract #: 071B6600113 Coverage Term: Apr-26-2025 – Apr-25-2026	1282	\$21.98	\$28,178.36
12	Identity Threat Protection (Accounts) CrowdStrike - Part#: CS.ITP.SOLN Contract Name: Michigan Master Computing Program Contract (Software Only) Contract #: 071B6600113 Coverage Term: Apr-26-2025 – Apr-25-2026	1282	\$0.00	\$0.00
13	Identity Threat Protection Complete Upgrade CrowdStrike - Part#: CS.ITPCU.SOLN Contract Name: Michigan Master Computing Program Contract (Software Only) Contract #: 071B6600113 Coverage Term: Apr-26-2025 – Apr-25-2026	1282	\$0.00	\$0.00
14	Falcon Exposure Management Upgrade CrowdStrike - Part#: CS.EXPOMANUP.SOLN Contract Name: Michigan Master Computing Program Contract (Software Only) Contract #: 071B6600113 Coverage Term: Apr-26-2025 – Apr-25-2026	1400	\$7.78	\$10,892.00
15	Falcon Next-Gen SIEM Additional Ingestion CrowdStrike - Part#: CS.NGSIEMG.SOLN Contract Name: Michigan Master Computing Program Contract (Software Only) Contract #: 071B6600113 Coverage Term: Apr-26-2025 – Apr-25-2026	20	\$844.44	\$16,888.80
16	Falcon Next-Gen SIEM 180 Day Retention CrowdStrike - Part#: CS.NGSIEM180D.SOLN Contract Name: Michigan Master Computing Program Contract (Software Only) Contract #: 071B6600113 Coverage Term: Apr-26-2025 – Apr-25-2026	30	\$68.89	\$2,066.70
17	Falcon Complete Next-Gen SIEM Upgrade CrowdStrike - Part#: CS.NGSIEMC.SOLN	30	\$666.67	\$20,000.10

Contract Name: Michigan Master Computing Program Contract (Software Only)  
Contract #: 071B6600113  
Coverage Term: Apr-26-2025 – Apr-25-2026

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18	Falcon Search Retention - 180 days CrowdStrike - Part#: CS.FSR.180.SOLN Contract Name: Michigan Master Computing Program Contract (Software Only) Contract #: 071B6600113 Coverage Term: Apr-26-2025 – Apr-25-2026	1400	\$10.00	\$14,000.00
19	Express Support CrowdStrike - Part#: RR.HOS.ENT.EXPS Contract Name: Michigan Master Computing Program Contract (Software Only) Contract #: 071B6600113 Coverage Term: Apr-26-2025 – Apr-25-2026	1	\$12,772.00	\$12,772.00
			Total	\$199,675.96

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### Additional Comments

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Due to the potential impact of any current or future tariffs, the price and availability of hardware items on this quote may be subject to change.

This CrowdStrike order is non-cancellable and non-refundable

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

Please note: additional manufacturer terms and conditions may apply. Your inside sales team will reach out to you with updates as needed.

The following bullets apply to all CrowdStrike items on this quote:

Your use of the products and services is governed by the end user terms and conditions located at:  
<https://www.crowdstrike.com/terms-conditions> unless you and CrowdStrike have otherwise executed a different agreement  
For the avoidance of doubt, SHI is not a party to the OEM Agreement, nor responsible for any terms of the OEM Agreement

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

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*The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.*